

Message Text

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PAGE 01 STATE 157105
ORIGIN EB-08

INFO OCT-01 TRSE-00 CTME-00 ISO-00 AF-10 ARA-10 EA-10
EUR-12 NEA-11 IO-13 SIG-03 MMO-01 /079 R

DRAFTED BY EB/OT/STA:C H BLUM:CMS
APPROVED BY EB/OT/STA:J S SPIRO
TREASURY - P EHRENHAFT
TREASURY - W ANAWATY
CUSTOMS - R ROSETTIE
-----007429 210639Z /17
R 210116Z JUN 78
FM SECSTATE WASHDC
TO ALSTEEL COLLECTIVE

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USEEC/USOECN ALSO FOR EMBASSY

E.O. 11652:N/A

TAGS: ETRD, EIND, US

SUBJECT:TRIGGER PRICE MECHANISM -- SPECIAL "FOREIGN
INDUSTRY QUESTIONNAIRE"

REFS: A) STATE 68324, B) PARIS 12716 (NOTAL), C) BRUSSELS
6735 (NOTAL), D) TEL AVIV 6489 (NOTAL), E) STATE A-17

1. AS INDICATED REF A, TREASURY DEPARTMENT IS REQUESTING
POSTS' COOPERATION IN OBTAINING THE MOST CURRENT AND
OBJECTIVE DATA AVAILABLE ON THE PRICES AND COSTS OF
PRODUCTION OF STEEL MILL PRODUCTS PRODUCED IN HOST
COUNTRIES. THIS DATA IS REQUIRED TO PERMIT THE RAPID AND
SELECTIVE INITIATION AND COMPLETION OF ANTIDUMPING INVESTI-
GATIONS UNDER THE TRIGGER PRICE MECHANISM. WHEN THERE ARE
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SALES AT BELOW THE TRIGGER PRICE, THE DATA SUPPLIED BY
POSTS THROUGH THIS SPECIAL "FOREIGN INDUSTRY QUESTIONNAIRE"
WILL BE COMPARED TO THE EXPORT PRICE DATA CONTAINED ON THE
SPECIAL SUMMARY STEEL INVOICE TO AID IN DECIDING WHETHER A
FULL-SCALE BUT EXPEDITED ANTIDUMPING INVESTIGATION WOULD BE
WARRANTED. IF AN INVESTIGATION ENSUES, CUSTOMS WILL FOLLOW
ITS STANDARD PROCEDURE IN PRESENTING THE REGULAR ANTI-

DUMPING QUESTIONNAIRE TO EXPORTERS/PRODUCERS AND IN SEEKING TO VERIFY THE RESPONSES.

2. A FACSIMILE OF SPECIAL QUESTIONNAIRE IS BEING POUCHED, BUT POSTS SHOULD IMMEDIATELY BEGIN COLLECTING THE REQUESTED PRICE AND COST DATA DESCRIBED IN PARAS 5-7. TO AVOID DUPLICATION OF EFFORT, CONSTITUENT POSTS SHOULD COORDINATE THEIR RESPONSES WITH EMBASSIES. ECONOMIC/COMMERCIAL SECTIONS SHOULD ALSO WORK CLOSELY WITH RESIDENT CUSTOMS ATTACHES TO ASSURE THOROUGH AND EXPEDITIOUS RESPONSES.

3. TIMING. POSTS ARE REQUESTED TO PROVIDE PRICE AND COST DATA ON A QUARTERLY BASIS BEGINNING WITH THE CURRENT CALENDAR QUARTER THAT ENDS JUNE 30. IF QUARTERLY DATA ARE NOT AVAILABLE, POSTS SHOULD USE THE MOST CURRENT DATA AVAILABLE AND PROVIDE A QUALITATIVE ASSESSMENT COMPARING CURRENT CONDITIONS TO THAT DESCRIBED BY THE DATA. IN ADDITION, IT WOULD BE MOST HELPFUL IF ANNUAL DATA FOR 1977 (E.G., INDUSTRY YEARBOOKS OR COMPANY FINANCIAL REPORTS) WERE POUCHED ASAP TO U.S. CUSTOMS SERVICE, SPECIAL CUSTOMS STEEL TASK FORCE, ATTN. R. ROSETTIE. CUSTOMS WOULD WELCOME PARTIAL REPORTS AS AVAILABLE TO EXPEDITE WASHINGTON ANALYSIS.

4. SOURCES OF INFORMATION. QUESTIONNAIRE IS FOR USE OF POST AND IS NOT DESIGNED FOR SUBMISSION TO INDIVIDUAL LIMITED OFFICIAL USE

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COMPANIES, INDUSTRY ASSOCIATIONS OR GOVERNMENT AGENCIES. POSTS MAY BE ABLE, HOWEVER, TO GET ALL OR MOST DATA BY FORMAL OR INFORMAL APPROACHES TO THESE SOURCES, DEPENDING ON LOCAL SENSITIVITIES AND EXTENT TO WHICH DATA IS IN PUBLIC DOMAIN. (EC POSTS SHOULD AWAIT SEPTTEL CONTAINING FURTHER INSTRUCTIONS ON THIS POINT BEFORE APPROACHING SUCH SOURCES.) DOMESTIC STEEL PRODUCER PRICE LISTS, IF THEY EXIST, WOULD BE HIGHLY USEFUL, AS WOULD INFORMATION ON ANY GOVERNMENT PRICE CONTROLS OR GUIDELINES THAT MIGHT BE IN EFFECT. SOME IDEA OF ACTUAL TRANSACTION PRICES MAY BE GAINED FROM HOST COUNTRY PURCHASERS OF STEEL MILL PRODUCTS.

5. PRODUCTION INFORMATION. POSTS SHOULD REPORT FOR EACH QUARTER: A) RAW STEEL PRODUCTION IN METRIC TONS, B) FINISHED STEEL PRODUCTION (PRODUCT MIX) IN METRIC TONS, AND C) MIX OF RAW STEELMAKING PROCESSES (OPEN HEARTH, BASIC OXYGEN AND ELECTRIC ARC) USED. THESE ITEMS SHOULD BE REPORTED FOR THE NATIONAL INDUSTRY AS A WHOLE AND, IF POSSIBLE, ON A MORE DISAGGREGATED BASIS (I.E., BY COMPANY, REGION OR STEELMAKING PROCESS). INFORMATION RELATING TO YIELD FACTORS AND AGE AND EFFICIENCY OF PLANT (E.G., USE

OF CONTINUOUS CASTING) WOULD ALSO BE HELPFUL.

6. PRICE INFORMATION. SINCE TPM MONITORING IS DONE ON BASIS OF AMERICAN IRON AND STEEL INSTITUTE CATEGORIES

(SEE REF E), A COMPLETE DESCRIPTION OF THE LOCAL STEEL PRODUCT CLASSIFICATION SCHEME WOULD BE VALUABLE. FOR EACH LOCAL CATEGORY (WEIGHTED BY SALES WITHIN THE CATEGORY) REPORT: A) LIST BASE PRICE, B) ACTUAL OBTAINED OR TRANSACTION BASE PRICE, C) WEIGHTED AVERAGE EXTRAS PRICE, D) WEIGHTED AVERAGE TRANSACTION PRICE (SUM OF B AND C, OR IF TRANSACTION PRICE DATA UNAVAILABLE, OF A AND C), E) TOTAL MILL SHIPMENTS IN METRIC TONS (DOMESTIC AND FOREIGN), AND F) METRIC TONS EXPORTED TO U.S. ALL DATA LIMITED OFFICIAL USE

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SHOULD BE PROVIDED IN LOCAL CURRENCY.

7. COST OF PRODUCTION DATA. REPORT SHOULD INCLUDE THE FOLLOWING DATA ON EACH ELEMENT OF COST: A) PER UNIT COST OF INPUT IN LOCAL CURRENCY, B) USAGE RATE OF INPUT PER METRIC TON OF FINISHED STEEL, AND C) COST IN LOCAL CURRENCY PER METRIC TON OF FINISHED STEEL (A TIMES B). THE ELEMENTS OF COST INCLUDE: A) IRON ORE (METRIC TONS), B) COKING COAL (METRIC TONS), C) PURCHASED SCRAP (METRIC TONS), D) FUEL OIL (BARRELS), E) ELECTRICITY (THOUSANDS OF KILOWATT HOURS), F) OTHER MATERIALS, G) FACTORY LABOR, STEEL MAKING ONLY (MAN HOURS), H) OTHER LABOR, I) OTHER PRODUCTION COSTS (E.G., RENTALS AND FEES FOR SERVICES PERFORMED, J) DEBT SERVICE, K) DEPRECIATION AND L) PROFIT. VANCE

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INFO OCT-01 ISO-00 (ISO) R

66011
DRAFTED BY:EB/OT/STA:CHBLUM
APPROVED BY:EB/OT/STA:JSSPIRO

-----028856 142110Z /44

R 140900Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY COPENHAGEN

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FOLLOWING TELEGRAM FROM SECSTATE WASHDC DATED JUNE 21, 1978
SENT ALSTEEL COLLECTIVE IS REPEATED TO YOU: QUOTE

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E.O. 11652:N/A

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AND C, OR IF TRANSACTION PRICE DATA UNAVAILABLE, OF A AND C), E) TOTAL MILL SHIPMENTS IN METRIC TONS (DOMESTIC AND FOREIGN), AND F) METRIC TONS EXPORTED TO U.S. ALL DATA SHOULD BE PROVIDED IN LOCAL CURRENCY.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STEEL, PRICE DATA
Control Number: n/a
Copy: SINGLE
Draft Date: 21 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE157105
Document Source: CORE
Document Unique ID: 00
Drafter: C H BLUM:CMS
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780258-0137
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780635/aaaabean.tel
Line Count: 305
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Office: ORIGIN EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 6
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 68324, 78 PARIS 12716
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2263609
Secure: OPEN
Status: NATIVE
Subject: TRIGGER PRICE MECHANISM -- SPECIAL "FOREIGN INDUSTRY QUESTIONNAIRE"
TAGS: ETRD, EIND, US
To: ALSTEEL COLLECTIVE USEEC MULTIPLE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/a8403984-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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20 Mar 2014
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